

## **HIGHPOINT TECHNOLOGIES FORMS ALLIANCE WITH OPEN-E TO STREAMLINE IP STORAGE APPLIANCE SOLUTIONS**

Milpitas Calif. – HighPoint Technologies, is the RAID expert in providing advanced storage solutions to the industry that include controller IC's and storage host adapters.

HighPoint's storage solutions offer the performance and advance data protection features needed for enterprise, SMB and SOHO environments. Recognizing the changes in the industry towards more complicated storage environments because of the digital information, the growth of the Internet, HighPoint's addressed the storage needs for different vertical storage segments with a tiered product line approach where "One Size Does Not Fit All".

HighPoint's storage solutions are classified into three product segments - RocketRAID (3000, 2000 and 1000) Series of SATA RAID controllers. The RocketRAID Series of SATA RAID controllers offer the most robust connectivity with (Internal, External and Hybrid) connectors and connections to various bus types (PCI-Express, PCI-X and PCI).

The RocketRAID 3000 Series of hardware RAID controllers have the data throughput performance needed for enterprise storage environments. The RocketRAID 2000 Series offer the advanced data protection features for the SMB segment. The RocketRAID 1000 Series have advanced data protection features and management software and is the choice for users to upgrade from onboard RAID solutions.

The strategic alliance formed with Open-E brings together the hardware and software expertise of two pioneering companies to deliver a simplified storage product that addresses the performance, scalability and high availability needs of compute intensive vertical storage environments.

"With storage environments becoming more complex forming a strategic alliance with Open-E will help to deliver to customers storage solutions that are easy to setup, manage and maintain", said Dr. Michael Whang PH.D, President and CEO of HighPoint Technologies.

"We are pleased to have the opportunity to provide HighPoint with our industry leading software solutions that support their customers' unique storage architecture needs," added Kristof Franek, President and CEO of Open-E. "Our goal is to provide a simpler approach to enterprise-class storage management that counters the ever-increasing complexity of today's storage environments."

Integrating the entire RocketRAID Series of SATA RAID controllers into the Open-E (NAS, iSCSI, Storage Server) system software will streamline the setup of IP Storage, reducing the need for technical storage specialist and expert IT administrators for setup and maintenance. TCO (Total Cost of Ownership) is reduced as the hidden cost associated with maintenance is eliminated. Customers will have the benefit of a storage solution that is fully compatible, easy to setup and have true plug-and-play functionality.

HighPoint Technologies is headquartered in Milpitas CA. For further information please call 408-942-5800 or email [sales@highpoint-tech.com](mailto:sales@highpoint-tech.com) Visit the HighPoint site at [www.highpoint-tech.com](http://www.highpoint-tech.com) or [www.hptmac.com](http://www.hptmac.com)